# Mag. WILLIAM ARANDA

Aeronautical Training Consultant
ICAO Technical Cooperation Bureau Consultant
ICAO Trainair Plus Program Instructor
ICAO Language Proficiency Consultant
University Professor

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**SUMMARY:** A highly experienced Training Expert with strong organizational skills, excellent communication, interpersonal and analytical skills, in addition to strong commitment to excellence.

### PROFILE:

- Extensive experience in course delivery, presentations and facilitation of international training events and management of training projects applying modern training techniques and working with junior or senior instructional teams.
- Experience in administration and follow up of task oriented management training with specific organizational goals and achievements.
- Experience in the management of all the training processes of a Training Center.
- Expert of the International Civil Aviation Organization (ICAO) TRAINAIR Program.
- ICAO Qualified Instructor of the TRAINAIR PLUS Instructors Course (TIC).
- Main Instructor of the TRAINAIR Instructor Development Program and Course Developers Workshop for international students.
- Main Instructor: "International Advanced Course for the Next Generation of Aviation Instructors".
- Fully qualified TRAINAIR Course Developer and Training Expert to perform on the job training to new Course Developers and diagnose, implement and evaluate standardized training packages (STP) at all organizational levels.
- Professional studies on Business Administration, Education, Training Management, Quality Systems and Leadership.
- ICAO Language Proficiency Expert, designer of the Test of English for Aviation (TOEFA) applied successfully to Pilots and ATCOs in Central and South America, Europe and Asia.
- ICAO Technical Cooperation Bureau (TCB) Consultant.
- Detail orientated and resourceful in the completion of projects with ability to multitask effectively.
- Highly regarded for a proactive attitude and ability to provide creative ideas and solutions.
- Responsible and organized individual with excellent follow through abilities.

### **ACHIEVEMENTS**:

- Implementation of a standardized organizational Instructor Development Program to deliver technical courses on a task-oriented quality and cost effective approach.
- Implementation of a self-sufficient Course Development Unit to operate in the Training Center according with international standards and rules.
- Inclusion of the Course Development Unit as an Active Member of the ICAO TRAINAIR Program, in representation of the Peruvian State.
- Implementation of an English Language Proficiency Program for Air Traffic Controllers and Pilots in the Peruvian Air Navigation Services Provider (ANSP) and in major airlines.
- Design and Implementation of the Test of English for Aviation (TOEFA) in accordance with the International Civil Aviation Organization (ICAO) Language Proficiency Requirements and Rating Scale.
- Expert for the Implementation Project of ICAO Language Proficiency Requirements in the Peruvian Civil Aviation Authority (DGAC), including advice for changes in National Regulations as well as diagnostic examinations to Pilots and Air Traffic Controllers.

- Implementation of ICAO language proficiency diagnostic programs working for the Civil Aviation Authority of Panama and the Air Navigation Services Provider (ANSP) of Nicaragua, as well as Diagnostic Examinations for Pilots and Air Traffic Controllers in several Airlines and Air Navigation Services Providers in Latin America, Europe and Asia.
- Implementation of ICAO language proficiency requirements Action Plans with self-sufficient approaches in Bolivia and Venezuela, working as an ICAO Expert.
- Implementation of TOEFA examinations at Centro Boliviano Americano (CBA), which is an educational organization that provides testing services to *Dirección General de Aeronáutica Civil (DGAC)* of the Bolivian State.
- Implementation of ICAO Language Proficiency Requirements at FAS Pilots Rhodos Academy in Athens, Greece, as well as initial and recurrent training for Raters and Interlocutors.
- Leadership in international training initiatives and implementation of training events with international worldwide participation.
- Implementation of an Instructor Task Force for all the technical areas of the organization with the highest critical mass among the Latin-America Training Centers.
- President of Commission Selection for scholarships to study Air Traffic Control (2009-2017) in order to solve the lack of personnel in this aeronautical field.
- Leadership to obtain ICAO TRAINAIR PLUS Associate Membership for the Peruvian Civil Aviation Training Center.
- President of Civil Aviation Training Centers Directors Meeting of the ICAO South American Region (2007-2010-2012-2013-2016).
- Design and delivery of the International Advanced Course for the Next Generation of Aviation Instructors (NGAI) (2014-2017).

# **PROFESSIONAL EXPERIENCE:**

CORPORACION EDUCATIVA IBEROAMERICANA (CEI) – Bogotá, Colombia     International Course about Peruvian Aeronautical Regulations     Main Instructor	2017
UNIVERSIDAD TECNOLÓGICA DEL PERÚ – Postgraduated School Public Management Faculty	2017
<ul> <li>Professor</li> <li>UNIVERSIDAD TECNOLÓGICA DEL PERÚ – Postgraduated School</li> <li>University Teaching and Educational Management Faculty</li> <li>Professor</li> </ul>	2017
PANAMA CIVIL AVIATION AUTHORITY (CAA)	2017
Recurrent ICAO Language Proficiency Raters Course	
CORPORACION EDUCATIVA IBEROAMERICANA (CEI) – Bogotá, Colombia	2016
<ul> <li>International Course about Instructional Techniques</li> </ul>	
Main Instructor	
CORPORACION EDUCATIVA IBEROAMERICANA (CEI) – Bogotá, Colombia	2016
<ul> <li>International Course about Peruvian Aeronautical Regulations</li> </ul>	
Main Instructor	0040
PANAMA CIVIL AVIATION AUTHORITY (CAA)	2016
Recurrent ICAO Language Proficiency Raters Course	2015
AUTORIDAD DE AERONÁUTICA CIVIL DE BRASIL (ANAC) – RJ - Brasil  Organización de Avidación Civil Informacional (CACI)	2015
Organización de Aviación Civil Internacional (OACI) TRAINAIR PLUS Instructors Course – Main Instructor	
PANAMA CIVIL AVIATION AUTHORITY (CAA)	2015
Initial ICAO Language Proficiency Raters Course	2010
CORPAC S.A. – Civil Aviation Training Center	2014-2015
Main Instructor: "International Advanced Course for the	
Next Generation of Aviation Instructors (NGAI)".	
PANAMA CIVIL AVIATION AUTHORITY (CAA)	2014
Recurrent ICAO Language Proficiency Raters Course	
BOLIVIAN CIVIL AVIATION AUTHORITY (DGAC)	2013

<ul> <li>ICAO Language Proficiency Raters Recurrent Course</li> <li>PANAMA CIVIL AVIATION AUTHORITY (CAA)</li> <li>ICAO PROJECT PAN/08/801</li> </ul>	2013
ICAO Initial and Recurrent Language Proficiency Raters Course	
ELTA – OPENING ENGLISH LANGUAGE INSTITUTE Quito – Ecuador	2013
Recurrent ICAO Language Proficiency Rater Course UNIVERSIDAD PERUANA DE CIENCIAS APLICADAS (UPC) Post-Graduated School – Business Administration	2012
Professor     UNIVERSIDAD INTERNACIONAL IBEROAMERICANA – PANAMA – SPAIN     Fractive Professor	2012
Emeritus Professor     UNIVERSIDAD CESAR VALLEJO (UCV)	2012
Professor – Business Administration     PANAMA CIVIL AVIATION AUTHORITY (CAA) ICAO PROJECT PAN/08/801	2011
<ul> <li>ICAO Initial and Recurrent Language Proficiency Raters Course</li> <li>DELTA – OPENING ENGLISH LANGUAGE INSTITUTE</li> </ul>	2011
Quito – Ecuador	
<ul> <li>Recurrent ICAO Language Proficiency Rater Course</li> <li>ICAO Project BOL/04/901 – Bolivian Civil Aviation Authority (DGAC)</li> <li>ICAO Technical Cooperation Bureau – Montreal - Canada</li> </ul>	2010
ATC Language Proficiency Expert     Initial and Recurrent ICAO Language Proficiency Raters Course  F.A.S. RHODOS PILOTS ACADEMY  Athens - Greece	2010
Language Proficiency Expert	
Recurrent ICAO Language Proficiency Raters Course PANAMA CIVIL AVIATION AUTHORITY (CAA) ICAO PROJECT PAN/08/801	2010
ICAO Initial Language Proficiency Raters Course     ECUADORIAN CIVIL AVIATION AUTHORITY (DGAC)     DELTA – OPENING ENGLISH LANGUAGE INSTITUTE	2010
Quito – Ecuador	
ICAO Language Proficiency Expert	
TOEFA Certification Consultant for ICAO Language Proficiency Requirements	0000
SYRIAN CIVIL AVIATION AUTHORITY (SCAA)  Damascus – Syrian Arab Republic  Language Proficiency Expert	2009
Consultant for ICAO Language Proficiency Requirements Implementation  F.A.S. RHODOS PILOTS ACADEMY  Athens - Greece	2009
Language Proficiency Expert	
Initial and Recurrent ICAO Language Proficiency Raters Course	0000
TOEFA – TEST OF ENGLISH FOR AVIATION Lima - Peru	2009
Initial Language Proficiency Raters Courses	
English for Aviation Instructor Courses - Participants from Ecuador, Bolivia and Venezuela	
Instituto Centroamericano de Capacitación Aeronáutica (ICCAE) - EL SALVADOR	2008
Instructor – Aeronautical Supervision Course to Multidisciplinary     Personnel from COCESNA (Central America Air Navigation Services Provider)	000-
F.A.S. RHODOS PILOTS ACADEMY	2008
<ul><li>Athens - Greece</li><li>Language Proficiency Expert</li></ul>	
Initial ICAO Language Proficiency Raters Course for the Implementation of TOEFA examinations in Greece	

ICAO Project VEN/04/805 – Instituto Nacional de Aeronáutica Civil (INAC)- Venezuela ICAO Technical Cooperation Bureau – Montreal - Canada  Language Proficiency Expert	2008
Action Plan for Implementation of ICAO Language Proficiency Requirements in Venezu ICAO Project VEN/04/805 – Instituto Nacional de Aeronáutica Civil (INAC) ICAO Technical Cooperation Bureau – Montreal – Canada	ela 2008
Centro de Instrucción de Aviación Civil (CIAC) – Maracay - Venezuela	
Language Proficiency Expert	
Conference for English Language Teachers on the Methodology for Implementation of I Language Proficiency Requirements in Venezuela	CAO
ICAO TRAINAIR Central Unit (TCU) – Montreal – Canada	2008
Dirección General de Aeronáutica Civil (DINAC) – Paraguay	
Instituto Nacional de Aeronáutica Civil (INAC) - Paraguay	
TRAINAIR Course Developers Workshop	0000
ICAO Project BOL/04/901 – Bolivian Civil Aviation Authority (DGAC)	2008
ICAO Technical Cooperation Bureau – Montreal - Canada  ATC Language Proficiency Expert	
ICAO Language Proficiency Raters Course	
	2000-2016
TRAINAIR Course Developers Workshop Main Instructor	2000-2010
6 international deliveries	
International TRAINAIR Instructor Development Program Main Instructor	
12 international deliveries	
	1995-2016
Ground Instructor - License 0013	
Aeronautical Mobile Service	
Aeronautical English Phraseology	
ICAO Project BOL/04/901 – Bolivian Civil Aviation Authority (DGAC)	2007
ICAO Technical Cooperation Bureau – Montreal - Canada	
ATC Language Proficiency Expert	
Diagnostic Examinations on ICAO Language Proficiency to Bolivian ATCOs	
Formulation of Training Plan	2007
ICAO Project BOL/04/901 – Bolivian Civil Aviation Authority (DGAC) ICAO Technical Cooperation Bureau – Montreal - Canada	2007
ATC Language Proficiency Expert	
Work Plan for Diagnostic Examinations and Training Plan for Bolivian ATCOs	
on ICAO Language Proficiency Requirements	
	2006-2007
Air Navigation Plan Committee Member	
Delegate on Human Resources and Training issues	
	2004-2015
English For Aviation Teachers Association	
Member	
Peruvian Civil Aviation Authority (DGAC) – ICAO Project PER/01/801	2006
Language Proficiency Expert	
Program for Diagnostic Examinations to Peruvian ATCOs and Pilots	
Peruvian Civil Aviation Authority (DGAC) – ICAO Project PER/01/801	2006
Airline "Cielos del Peru" – Miami – United States of America (USA)	
ICAO Language Proficiency examinations to Miami based crews  Paramier Civil Assisting Authority (DCAC) 1000 Project PER (M/0044)	2000
Peruvian Civil Aviation Authority (DGAC) – ICAO Project PER/01/8011	2006
<ul> <li>Language Proficiency Expert</li> <li>Instructor – Course "ICAO Language Proficiency"</li> </ul>	
Pilots Training Center "Master of the Sky"	2006
Instructor – Seminar on ICAO Language Proficiency Requirements	2000
International Civil Aviation Organization (ICAO) – Canada	2006
Collaboration with elaboration of ICAO Speech Samples CD ROM	2000
(with TOEFA interviews rated according to ICAO Language Proficiency Rating Scale).	

Ordinate Harcourt Assessment – USA FAA Project for Versant Aviation English Test	2006
<ul> <li>Collaboration for international interviews to judge language proficiency of ATCOs and Pilots from the Latin America Region (by phone).</li> <li>Instituto Centroamericano de Capacitación Aeronáutica (ICCAE) - EL SALVADOR</li> <li>Instructor – Aeronautical Supervision Course</li> </ul>	2006
ATC, AIS and CAA personnel from COCESNA (Central America Air Navigation Services Provider)  ICAO Project PER/01/801 – Peruvian Civil Aviation Authority (DGAC)	2005-2006
ICAO Language Proficiency Expert	1000 0000
<ul> <li>TACA-PERU Aviation Company</li> <li>Aeronautical Instructor – Aviation English Evaluator</li> </ul>	1999-2006
LAN-PERU Aviation Company	1999-2006
Aviation English Evaluator	
Empresa Administradora de Aeropuertos Internacionales (EAAI) – NICARAGUA	2005
<ul> <li>TOEFA examinations to Air Traffic Controllers – ICAO Language Prof. Requireme</li> <li>Empresa Administradora de Aeropuertos Internacionales (EAAI) – NICARAGUA</li> <li>Paper on ICAO LPR to Pilots, ATCOs and CAA of Nicaragua</li> </ul>	ents 2005
Instituto Centroamericano de Capacitación Aeronáutica (ICCAE) - EL SALVADOR  Paper on ICAO LPR to Pilots, ATCOs and CAA of El Salvador	2005
Instituto Centroamericano de Capacitación Aeronáutica (ICCAE) - EL SALVADOR	2005
<ul> <li>Caribbean Region Air Navigation Experts Meeting Paper on ICAO Language Proficiency Requirements (LPR)</li> </ul>	
ICAO Project PAN/99/801 - Civil Aviation Authority (AAC) – Panama Instituto Superior de Ciencias y Tecnologías Aeronáuticas (ICTA)	2005
TOEFA examinations to Air Traffic Controllers	
ICAO Language Proficiency Requirements	
Civil Aviation Authority of Panama	2005
Instituto Superior de Ciencias y Tecnologías Aeronáuticas (ICTA)	
<ul> <li>Paper on ICAO LPR to Pilots, ATCOs and CAA of Panama</li> <li>Instituto Centroamericano de Capacitación Aeronáutica (ICCAE) - EL SALVADOR</li> </ul>	2005
Main Instructor – TRAINAIR Instructors Development Program	2003
Peruvian Civil Aviation Authority (DGAC) – ICAO Project PER/01/8011	2005
<ul> <li>Program for Implementation of ICAO Language Proficiency Requirements</li> </ul>	
In the Peruvian Aeronautical Regulations PERU TESOL Association	2002 2002
(Peru Teachers of English to Speakers of Other Languages)	2002-2003
President	
LACSA Aviation Company - COSTA RICA	2000
<ul> <li>Pilots Selection and Promotion Processes Assessment – Aviation English Evaluator Instituto Centroamericano de Capacitación Aeronáutica (ICCAE) - EL SALVADOR</li> </ul>	2000
TRAINAIR Course Developers Workshop Main Instructor  Februals del Associate de Collings	1000 2000
<ul> <li>Escuela del Aeroclub de Collique</li> <li>Aeronautical English Instructor - Training Adviser</li> </ul>	1998-2000
FAUCETT Aviation Company	1993-1998
<ul> <li>Aeronautical English Instructor – Aviation English Evaluator</li> <li>Instituto Peruano de Administración de Empresas (IPAE)</li> </ul>	1995-1997
Chief, English Academic Area	1995-1997
Centro de Formación en Turismo (CENFOTUR)	1995-1997
Commercial Aviation Instructor	
AMERICANA Aviation Company	1993-1997
<ul> <li>Aeronautical English Instructor – Training Adviser – Aviation English Evaluator</li> </ul>	

Corporación Peruana de Aeropuertos y Aviación Comercial (CORPAC S.A	.)
<ul> <li>Manager, Civil Aviation Training Center         President, Commission for Selection of new ATCOs         Chief, Organization and Methods Area (a.i.)         Chiel, Planning and Projects Area (a.i.)         President, Managers Sanctions Commission         Chief, General Secretary Area (a.i.)         President, Internal Control System Committee (COSO)         President, External Audit Commission         Human Resources Manager         Manager, Information Technologies         Elected as Workers Representative to the Occupational Safety         and Health Committee         ICAO TRAINAIR Program Expert         Senior Instructor         Training Professional         ATM (Air Traffic Management) Specialist         Manager, Civil Aviation Training Center (CATC)         Chief, Academic and TRAINAIR Area - TRAINAIR Expert         Chief, Academic and TRAINAIR Team - TRAINAIR Expert         TRAINAIR Course Developer         Junior Instructor</li> </ul>	2009-2017 2009-2017 2017 2017 2017 2016-2017 2014-2016 2014-2017 2009, 2016 and 2017 2008 2007-2008 2007-2008 2007-2008 2004-2017 2007-2008 2004-2005 2002-2004 2002 2000-2001 1997-1999 1986-1994
Aeronautical Station Operator	1983-1994
EDUCATION:	
Universidad Nacional del Callao	1976-1980
Mechanical Electrical Engineering Instituto Cultural Peruano Norteamericano (ICPNA)	1981-1983
English Teacher - Scholarship for Outstanding Performance  Michigan University – USA	1984
Certificate of Proficiency in English Instituto Peruano de Administración de Empresas – IPAE	1988-1993
Business Administration Professional - Mention in Marketing Graduated with Honors	
Universidad del Pacífico	1999-2000
Strategic Management of Training Diploma Graduated with Honors	
Instituto Peruano de Administración de Empresas - IPAE Escuela de Directores y Gestión Educativa	2000-2001
Educational Management and Leadership Specialist Graduated with Honors	
Universidad Peruana de Ciencias Aplicadas Post Graduated School	2001-2002
Leadership and Innovation Specialist Graduated with Honors	
Pontificia Universidad Católica del Perú (PUCP)  Quality Systems Management Specialist – ISO 9001:2000	2002-2003
Pontificia Universidad Católica del Perú (PUCP)	2003
Educational Management Specialist Universidad Nacional Federico Villarreal	1999-2004
Education Professional (Specialization in English Language Teaching)  Piura University – Fundación Universitaria Iberoamericana (FUNIBER)	2006-2008
Master in Teaching English as a Foreign Language (TEFL)  HARVARD UNIVERSITY – Cambridge – Massachusetts – USA	2009
Harvard Extension School Faculty	2009
Intensive Management Summer Seminar  Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School  Business Administration and Organization Specialist	2010

Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2011
Business Administration Specialist with Mention in Advanced Management  Universidad Politécnica de Madrid (UPM) - ESPAÑA  Escuela Técnica Superior de Ingenieros Aeronáuticos	2011
ICAO – AENA Scholarship - Human Resources Strategic Management Course Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School Management Specialization Diploma	2012
Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School EOI Business School - Spain	2013
Master in Management and Administration  Laureate International Universities  Universidad Peruana de Ciencias Aplicadas (UPC)	2013
Teaching – Learning in Superior Education Diploma  Laureate International Universities	2014
Universidad Peruana de Ciencias Aplicadas (UPC) Teaching the Adult Worker Student Diploma	0045 0047
Universidad Nacional Mayor de San Marcos (UNMSM)  Post Graduated Unit (UPG)  Doctorate in Administrative Sciences – Graduated with Honors	2015-2017
SPECIALIZED TRAINING:	
B & T MEETINGS  "Human Capital Forum 2017"	2017
UNIVERSIDAD TECNOLÓGICA DEL PERÚ – Postgraduated School Conference: "Design Thinking for Educators: Innovation Processes"	2017
COLOMBIAN CIVIL AVIATION AUTHORITY – Rio Negro – Colombia Conference: "Global and Regional ICAO Training Activities"	2017
Panelist International Civil Aviation Organization (ICAO) – Lima – PERU XVI Meeting-Seminar of Civil Aviation Training Centers Directors	2016
President Pontificia Universidad Católica del Perú (PUCP)	2016
Instituto para la Calidad International Seminar "Presencial and Online Adult Learning,	
Learning Principles Application"	
Pontificia Universidad Católica del Perú (PUCP) CENTRUM – Postgraduated School Corporative Social Responsibility Course	2016
Agencia Española de Cooperación Internacional para el Desarrollo (AECID) Fundación CEDDET	2016
Curso "Talent in Organizations"  International Civil Aviation Organization (ICAO) – Montevideo - URUGUAY	2015
Agencia Española de Cooperación Internacional para el Desarrollo (AECID) - AENA Seminar-Workshop on Human Resources Organization and Management at Airports	
Speaker Protiviti Risk and Business Consulting. Internal Audit.	2015
Seminar "Emerging Topics and Perspectives on Risks and Controls".  International Civil Aviation Organization (ICAO) – Port of Spain – Trinidad & Tobago	2015
Trinidad and Tobago Civil Aviation Authority (TTCAA) Regional Aviation Training and TRAINAIR PLUS Symposium Panelist	
Laureate International Universities - UPC	2015
Change and Innovation in Superior Education Course International Civil Aviation Organization (ICAO) – Montreal – CANADA TRAINAIR PLUS Instruction Managers Course (TMC)	2014
ICAO TMC Qualified Instructor  Laureate International Universities - UPC	2014

Andragogic Assesment Course	
Laureate International Universities - UPC	2014
Learning Strategies II Course	
Laureate International Universities - UPC	2014
Learning Strategies I Course	
Laureate International Universities - UPC	2014
Leadership and Classroom Management Course	2014
Universidad del Pacífico Executive Education Center	2014
Recognition and Feedback Course	
Laureate International Universities - UPC	2014
Understanding the Worker Adult Student Course	2014
Pontificia Universidad Católica del Perú (PUCP)	2014
CENTRUM Graduate Business School	
Leadership and Management Skills Course – Module II	
Laureate International Universities - UPC	2014
Technological Tools Course	
International Civil Aviation Organization (ICAO) – Montreal – CANADA	2013
TRAINAIR PLUS Instructors Course (TIC)	
TIC ICAO Qualified Instructor	22.42
Laureate International Universities - UPC	2013
Evaluation Tools Course  Poptificia Universidad Catálica del Barú (BUCR)	2012
Pontificia Universidad Católica del Perú (PUCP) CENTRUM Graduate Business School	2013
Leadership and Management Skills Course – Module I	
International Civil Aviation Organization (ICAO) – Lima – PERU	2013
XIII Meeting-Seminar of Civil Aviation Training Center Directors	2010
President	
International Civil Aviation Organization (ICAO) – Lima – PERU	2013
Seminar on Training by Competencies in Civil Aviation	
Instructor	
Laureate International Universities - UPC	2013
Teaching Tools Course	
Laureate International Universities - UPC	2013
Student Centered Teaching Course	0040
Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2013
EOI Business School - Spain Business Internationalization Course	
Laureate International Universities - UPC	2013
Introduction to Laureate Certificate in Teaching and Learning in High Education Course	2013
Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2013
EOI Business School - Spain	
Corporate Social Responsibility Course	
International Civil Aviation Organization (ICAO) – Montreal – CANADA	2013
Technical Seminar on ICAO Language Proficiency Requirements	
Delegate	
Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2013
EOI Business School - Spain	
Operations Direction Course  Laureate International Universities - UPC	2042
XXI Century Teacher Course	2013
International Civil Aviation Organization (ICAO) – Lima – PERU	2012
XII Meeting-Seminar of Civil Aviation Training Center Directors	2012
President	
International Civil Aviation Organization (ICAO) – Singapore - SINGAPORE	2012
Civil Aviation Authority of Singapore (CAAS)	
1st TRAINAIR PLUS Global Conference	
Delegate	
Laureate International Universities - UPC	2012

Professor Orientation Course	
Laureate Signature MBA International Civil Aviation Organization (ICAO) – Lima – PERU XI Meeting-Seminar of Civil Aviation Training Center Directors Speaker	2011
International Civil Aviation Organization (ICAO) – Quito – ECUADOR 4th ICAO NGAP – TRAINAIR PLUS Regional Conference	2011
Speaker International Civil Aviation English Association (ICAEA) – ARGENTINA CIPE – ANAC – ICAO	2011
Seminar on Future Developments in Aviation English Training and Testing Moderator	
Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2011
Digital Marketing Universidad Peruana de Ciencias Aplicadas (UPC)	2011
Post Graduated School	20
Quality Management and Processes Management Course Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2011
Course: Organisational Behaviour	0040
Latin American Commission of Civil Aviation (CLAC) International Seminar-Workshop on Human Resources Management in Aeronautical Environment	2010
Delegate International Civil Aviation Organization (ICAO) – Lima – PERU X Meeting-Seminar of Civil Aviation Training Centers Directors	2010
President PIRAMIDE Consulting	2010
VII Training Professionals Congress Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2010
Course: Administration and Organisation	0040
Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2010
Course: Corporative Strategy Universidad Peruana de Ciencias Aplicadas (UPC)	2010
Post Graduated School	2010
Course: Innovation Management International Civil Aviation Organization (ICAO) – Montreal - CANADA Next Generation of Aviation Professionals Symposium	2010
Peruvian Representative	
International Civil Aviation Organization (ICAO) – DOMINICAN REPUBLIC XI Global TRAINAIR Conference and Training Symposium Speaker	2009
International Civil Aviation Organization (ICAO) – Lima – PERU  IX Meeting-Seminar of Civil Aviation Training Centers Directors	2009
Delegate International Civil Aviation Organization (ICAO) – Cartagena - COLOMBIA Agencia Española de Cooperación Internacional para el Desarrollo (AECID) - AENA Seminar-Meeting on Human Resources and Training Planning and Management at Airports and Air Navigation Services	2009
Speaker	2000
Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2009
Course: Management BUREAU VERITAS	2009
Training for Internal Auditors Tri-Standard: ISO 9001:2008 – ISO 14001:2004 OHSAS 18001:2007	2009

Universidad Peruana de Ciencias Aplicadas (UPC)	2009
Post Graduated School	
Crisis Management Course	
PIRAMIDE Consulting	2009
Workshop: Development of High Performance Teams	
International Civil Aviation Organization (ICAO) Lima – PERU	2008
VIII Meeting-Seminar of Civil Aviation Training Centers Directors (CIAC 8)	
Delegate	
PIRAMIDE Consulting	2008
V Training Professionals Congress	
Universidad Peruana de Ciencias Aplicadas (UPC)	2008
Post Graduated School	
Business Consulting Course	0000
Universidad del Pacífico	2008
Post Graduated School – Prof. Folke Kafka	
International Seminar on Human Capital Administration	2007
International Civil Aviation Organization (ICAO) Lima – PERU	2007
ICAO Regional Workshop on the Development of Implementation Plans for	
Language Proficiency Requirements	
Delegate CIBERTEC Institute	2007
	2007
Projects Management with Microsoft Project XP	2007
Universidad Peruana de Ciencias Aplicadas (UPC) Post Graduated School	2007
Management of the Human Factor by Competencies	
Pontificia Universidad Católica del Perú (PUCP)	2007
Engineering Faculty	2007
Occupational Safety and Health Course	
Universidad Nacional Federico Villarreal	2006
Special Course to obtain the Professional Degree in Education (TEFL)	2000
Panamanian Air Traffic Controllers Association – Panama City - PANAMA	2005
International Federation of ATC Associations (IFATCA)	2000
IFATCA Las Americas Conference - Speaker - ICAO Language Proficiency Requirements	
International Civil Aviation Organization (ICAO) Montreal – CANADA	2005
Centro de Instrucción, Perfeccionam. y Experimentac. (CIPE) - ARGENTINA	
ICAO Regional Workshop & Seminar on ICAO Language Proficiency Requirements	
Speaker	
Civil Aviation Authority of Panama - Panama City - PANAMA	2005
Instituto Superior de Ciencias y Tecnologías Aeronáuticas (ICTA)	
Seminars about Implementation of ICAO Language Proficiency Requirements	
Pontificia Universidad Católica del Perú (PUCP)	2005
Institute for Quality	
Forum "Educational Quality Management Models: ISO 9001:2000 EFQM y Malcolm Baldrige"	
International Civil Aviation Organization (ICAO) – Lima - PERU	2005
X Workshop/ Meeting of ATM Authorities and Planners – CAR/SAM Region	
Delegate	
International Civil Aviation Organization (ICAO) – CANADA	2005
Instituto Centroamericano de Capacitación Aeronáutica (ICCAE) – EL SALVADOR	
III TRAINAIR Coordination Regional Conference	
Speaker – ICAO Language Proficiency Requirements Implementation Program	
International Civil Aviation Organization (ICAO) - Lima - PERU	2004
IX Workshop/ Meeting of ATM Authorities and Planners – CAR/SAM Region	
Delegate	
Pontificia Universidad Católica del Perú (PUCP)	2004
Institute for Quality	
Forum "Quality Management in Educational Institutions"	
International Civil Aviation Organization (ICAO) – Lima - PERU	2004
Air Traffic Management Automation Seminar - Delegate	

International Civil Aviation Organization (ICAO) – Montreal – CANADA ICAO International Aviation Language Symposium (IALS)	2004
Speaker International Civil Aviation Organization (ICAO) – Lima VIII Meeting/Workshop of Air Traffic Management Authorities and Planners Of the ICAO CAR/SAM Region for Implementation of RVSM, RNAV and RNP Delegate	2004
Instituto Cultural Peruano Norteamericano (ICPNA)	2004
Advanced Conversation Courses ICAO TRAINAIR Central Unit (TCU)	2003
Centro de Instrucción de Aviación Civil de CORPAC S.A PERU VII International Meeting/ Seminar of Civil Aviation Training Centers Directors President	
International Civil Aviation Organization (ICAO) - Marrakech, MOROCCO IX TRAINAIR Global Conference and Training Symposium Speaker	2003
International Civil Aviation Organization (ICAO) - Cartagena de Indias, COLOMBIA International Human Resources and Training Seminar Speaker	2003
ICAO TRAINAIR Central Unit (TCU)  Centro de Instrucción de Aviación Civil de CORPAC S.A PERU  TRAINAIR Course Developers International Seminar	2003
President Universidad Peruana de Ciencias Aplicadas Post Graduated School	2003
Organizational High Direction  Universidad Peruana de Ciencias Aplicadas Post Graduated School  Design and Management of the Intelligent Organization	2003
International Civil Aviation Organization (ICAO) - Montreal - CANADA	2002
TRAINAIR Training Managers Workshop  ICAO TRAINAIR Central Unit (TCU) – Montreal – CANADA	2002
Centro de Instrucción Perfeccionamiento y Experimentación (CIPE) - ARGENTINA II TRAINAIR Regional Conference	
VII International Meeting/ Seminar of Civil Aviation Training Centers Directors	
Speaker Universidad Peruana de Ciencias Aplicadas Post Graduated School	2002
Emotional Intelligence Course  Universidad Peruana de Ciencias Aplicadas Post Graduated School	2002
Coaching Course Universidad Peruana de Ciencias Aplicadas Post Graduated School	2001
Conflicts Management Course Universidad Peruana de Ciencias Aplicadas Post Graduated School	2001
Managerial Leadership Course	
TECSUP Institute Training Evaluation and Profitability	2001
International Civil Aviation Organization (ICAO) Aeropuertos Españoles y Navegación Aérea (AENA) - Madrid - ESPAÑA VIII TRAINAIR Global Conference and Training Symposium Speaker	2000
ICAO TRAINAIR Central Unit (TCU) – Montreal – CANADA Instituto de Protección al Vuelo (IPV) - Sao Paulo - BRASIL I TRAINAIR Regional Conference	1999
Delegate ICAO TRAINAIR Central Unit (TCU) – Montreal – CANADA Centro de Capacitación Aeronáutica - La Habana - CUBA International TRAINAIR Course Developers Seminar	1999
Delegate TESOL International - New York – USA English Teachers World Convention	1999

Peruvian Representative	
Centro de Capacitación Aeronáutica - La Habana – CUBA	1998
Coordination Meeting for the Development of an International Training  Management Program	
ICAO TRAINAIR Central Unit (TCU) – Montreal – CANADA	1998
Centro de Instrucción de Aviación Civil (CIAC) de CORPAC S.A PERU	
International TRAINAIR Course Developers Seminar	
President	
Centro de Instrucción Perfeccionamiento y Experimentación (CIPE) – ARGENTINA	1998
TRAINAIR Instructor Development Program	4007
ICAO TRAINAIR Central Unit (TCU) – Montreal – CANADA	1997
Instituto de Protección al Vuelo (IPV) - Sao Paulo - BRASIL TRAINAIR Course Developer Workshop	
Instituto Peruano de Administración de Empresas (IPAE)	1997
INTERNET Teachers Training	1007
CIBERTEC Institute	1997
Graphics Design (Corel Draw, Microsoft Publisher)	
Instituto Peruano de Administración de Empresas - IPAE - (AMA-USA)	1996
Development of Leadership Capacity	
Pontificia Universidad Católica del Perú	1995-1996
Educational Technology	400=
Pontificia Universidad Católica del Perú	1995
Instructors Development Pontificia Universidad Católica del Perú	1995
Distance Education Systems	1995
Dirección General de Transporte Aéreo del Perú (DGTA)	1995
Human Factors Course	
Instituto Peruano de Administración de Empresas (IPAE)	1993
Applied Microcomputing Integral Program	
Centro de Instrucción de Aviación Civil (CIAC) – CORPAC S.A.	1992-1993
Air Traffic Control Program - ATCO License 385	1001
Instituto Peruano de Administración de Empresas (IPAE)	1991
Modern Training Techniques  Centro de Instrucción de Aviación Civil - CORPAC S.A.	1988
Instruction Techniques	1900
Instituto Peruano de Administración de Empresas (IPAE)	1987
Effective Supervision	
Alianza Francesa del Perú	1984-1985
Fundamental French Language Diploma	
Centro de Instrucción de Aviación Civil - CORPAC S.A.	1982-1983
Aeronautical Station Operator - ASO License 115	0007.0044
Various Institutions Conformace and Seminare about Occupational Sefety and Health	2007-2011
Conferences and Seminars about Occupational Safety and Health  Various Institutions	1983-2011
Conferences and Seminars about English Language Teaching	1903-2011
Comercines and Communication Language reading	

### **PUBLICATIONS**

- Aeronautical Mobile Service Manual
- Aeronautical Flight Information Service Manual
- Aeronautical English Phraseology Manual
- Standardized Training Package of Airport Marketing
- TRAINAIR Course Developers Standardized Training Package Translation to Spanish
- TRAINAIR Instructor Development Program Manual Adaptation
- Total Quality in English Language Teaching (PERU TESOL Newsletter N° 19 1999)
- Quality Tools Application in Course Development Units International Course Developers Seminar - Lima - Perú - 1998
- Strategic Management of Training VIII Global TRAINAIR Conference and Training Symposium - Madrid - España – 2000

- Implementation of a Standardized Training Program about the Global Navigation Satellite System (GNSS) - International Human Resources and Training Seminar - Cartagena de Indias Colombia – 2003.
- Implementation of a Quality Management System (QMS) for the Management of an Operational Safety Oversight System - IX TRAINAIR Global Conference and Training Symposium - Marrakech Morocco – 2003
- Case Study: ATCO/Pilot English Training Program. An Implementation Experience in Latin America First International Aviation Language Symposium Montreal Canada 2004
- Design and Implementation of the Test of English for Aviation (TOEFA) Lima Peru 2004
- Guide for the Implementation of ICAO Language Proficiency Requirements III TRAINAIR Regional Coordination Conference San Salvador El Salvador 2005
- Implementation Cases of ICAO Language Proficiency Requirements in Latin America ICAO Regional Seminar & Workshop on English for Aviation - Buenos Aires - Argentina - 2005
- Guide for the Implementation of ICAO Language Proficiency Requirements XVI IFATCA Regional Conference Panama City Panama 2005
- Application of Quality Tools in Language Teaching Centers PERU TESOL Magazine March 2007
- Strategic Management of Training in a Global Scenario. Speech at Seminar-Meeting on Human Resources and Training Planning and Management at Airports and Air Navigation Services Cartagena de Indias Colombia October 2009.
- Proposal of Implementation Plan for Training Harmonization of International Civil Aviation Personnel. Speech at XI Global TRAINAIR Conference and Training Symposium Punta Cana Dominican Republic December 2009.
- Critical Success Factors for New Generation of Aviation Professionals (NGAP) Training.
   Speech at 4<sup>th</sup> ICAO NGAP TRAINAIR PLUS Regional Conference Quito Ecuador November 2011.
- Multicultural Aspects in Training. Virtual Magazine of the Instituto Centroamericano de Capacitación Aeronáutica (ICCAE) – San Salvador – El Salvador – March 2012.
- Knowledge Management and its impact on Aeronautical Training Management. Speech at the Seminar-Workshop on Human Resources Organization and Management at Airports. Montevideo, Uruguay. October 2015.
- Knowledge Management and its impact on Aeronautical Training. Speech at the XVI Seminar-Meeting of Civil Aviation Training Directors from the ICAO South America Region. Lima, Peru. November 2016.

## **COMPUTER SKILLS**

User level competence in MS Word, Excel, Power Point, Access, Outlook and Microsoft Project.

#### **LANGUAGES**

English: Advanced level.

French: Basic level.

Portuguese: Basic level.

## **PERSONAL REFERENCES**

They can be provided on request.